

# FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices - Customer Price List

Effective 1 October 2018 - 31 December 2018



# Motability

The leading car scheme for disabled people



Premium Paint and Rear Parking Sensors will be included as Free Options, where not standard, on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. No cash alternative is available.

Vehicles shown are a Kuga and All-New Focus and are for illustration purposes only.



# FORD MOTABILITY CONTRACT HIRE POLICY

## KEY

DLA, PIP & AFIP		WPMS	
Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
£0	T/A	£0	£56.75

## Where:

**DLA/PIP and and AFIP** - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments.

**WPMS** - Recipients of the War Pensioners Mobility Supplement

**Advance Payment** - The amount payable at the start of the 3 year Contract Hire period.

**T/A** - Total Weekly Allowance

## FUEL CONSUMPTION

Ø The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. Fuel consumption is directly affected by the length of the journey; number of passengers and amount of luggage carried; individual driving style; road and traffic conditions; weather conditions; vehicle age, mileage, condition and standard of maintenance; use of vehicle features such as air conditioning; and any modifications to the vehicle such as the addition of a roof rack. Your fuel economy will vary based on these and other factors and, for these reasons, many drivers may not achieve the EU fuel economy figures (below) in day-to-day driving, although the vehicle is technically capable of doing so.

The declared fuel / energy consumptions, CO2 emissions and electric range are measured according to the technical requirements and specifications of the European Regulation (EC) 715/2007 and (EC) 692/2008 as last amended. Fuel consumption and CO2 emissions are specified for a vehicle variant and not for a single car. The applied standard test procedure enables comparisons between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors are very important in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contains data for all new passenger car models is available at any point of sale free of charge or can be downloaded from <http://carfueldata.dft.gov.uk/>.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) according (EU) 2017/1151 as last amended, which is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions. From 1 September 2018 the WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. During NEDC Phase-out, WLTP fuel consumption and CO2 emissions are being correlated back to NEDC. There will be some variance to the previous fuel economy and emissions as some elements of the tests have altered i.e., same car might have different fuel consumption and CO2 emissions.

## Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1 October 2018 to 31 December 2018.

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.



# New KA+

## Available from Nil Advance Payment

2018.5 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) Ⓞ
<b>Studio</b>												
	1.2L Ti-VCT 70PS		Manual	Stage 6.2	£0	£56.50	£0	£56.45	44.8 (6.3)	64.2 (4.4)	55.4 (5.1)	117
<b>Zetec</b>												
	1.2L Ti-VCT 70PS		Manual	Stage 6.2	£0	£57.50	£0	£57.45	44.8 (6.3)	64.2 (4.4)	55.4 (5.1)	117
	1.2L Ti-VCT 85PS		Manual	Stage 6.2	£0	£58.50	£0	£58.45	46.3 (6.1)	64.2 (4.4)	56.5 (5.0)	114
	1.5L TDCi 95PS		Manual	Stage 6.2	£0	£58.50	£0	£58.45	68.9 (4.1)	80.7 (3.5)	76.3 (3.7)	99
<b>Active</b>												
	1.2L Ti-VCT 85PS		Manual	Stage 6.2	£0	T/A	£0	£61.06	41.5 (6.8)	56.5 (5.0)	49.6 (5.7)	129
	1.5L TDCi 95PS		Manual	Stage 6.2	£0	T/A	£0	£61.06	65.7 (4.3)	70.6 (4.0)	68.9 (4.1)	108



**Fiesta 3-door hatchback**  
**Available from £95 Advance Payment**  
 2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$	
<b>Zetec</b>													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.70	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.70	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.36	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.69	68.9 (4.1)	83.1 (.34)	74.3 (3.8)	96	
<b>B&amp;O Play Zetec</b>													
	1.1 85PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	49.6 (5.7)	48.9 (4.1)	68.9 (4.1)	107	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.69	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.69	67.3 (4.2)	80.7 (3.5)	74.3 (3.8)	96	
<b>Titanium</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.35	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.69	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.69	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	107	
<b>B&amp;O Play Titanium</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.35	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.35	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	107	
<b>Titanium X</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.35	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.35	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	107	



# Fiesta 3-door hatchback

## Available from £95 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$	
<b>ST-Line</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	48.7 (5.8)	68.9 (4.1)	60.1 (4.7)	108	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	112	
	1.0T EcoBoost 100PS *	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.69	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£65.02	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
<b>ST-Line X</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	48.7 (5.8)	68.9 (4.1)	60.1 (4.7)	108	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	112	
	1.0T EcoBoost 100PS*	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.35	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.35	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
<b>Vignale</b>													
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£695	T/A	£0	£65.68	48.7 (5.8)	67.3 (4.2)	60.1 (4.7)	108	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	112	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£895	T/A	£40	£66.74	38.7 (7.3)	60.1 (4.7)	49.6 (5.7)	127	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£65.02	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	

All New Fiesta is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2018

\*Driver Assistance Pack is not available on these vehicles



# Fiesta 5-door hatchback

## Available from £95 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$	
<b>Zetec</b>													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.70	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.70	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.36	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.69	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
<b>B&amp;O Play Zetec</b>													
	1.1 85PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.69	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.69	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
<b>Titanium</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.35	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.69	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.69	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	107	
<b>B&amp;O Play Titanium</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.35	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.35	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	107	
<b>Titanium X</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.35	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.35	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	107	



# Fiesta 5-door hatchback

## Available from £95 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$	
<b>ST-Line</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	47.6 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	44.8 (6.3)	62.8 (4.5)	55.4 (5.1)	116	
	1.0T EcoBoost 100PS*	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.69	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£65.02	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
<b>ST-Line X</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	47.6 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	44.8 (6.3)	62.8 (4.5)	55.4 (5.1)	116	
	1.0T EcoBoost 100PS*	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.35	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.35	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
<b>Vignale</b>													
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£695	T/A	£0	£65.68	48.7 (5.8)	67.3 (4.2)	60.1 (4.7)	111	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	44.8 (6.3)	62.8 (4.5)	55.4 (5.1)	115	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£895	T/A	£40	£66.74	38.7 (7.3)	60.1 (4.7)	49.6 (5.7)	127	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£65.02	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	

All New Fiesta is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2018

\*Driver Assistance Pack is not available on these vehicles



# Fiesta Active 5-door hatchback

## Available from £245 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\varnothing$	
<b>Active</b>													
	1.0T EcoBoost 85PS	Petrol	Manual	Stage 6.2	£245	T/A	£0	£62.69	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.36	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	114	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.35	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£545	T/A	£0	£64.69	64.2 (4.4)	76.4 (3.7)	70.6 (4.0)	103	
<b>Active B&amp;O Play</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	114	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.69	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£64.02	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£595	T/A	£0	£65.02	44.8 (6.3)	61.4 (4.6)	54.3 (5.2)	118	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£65.02	58.9 (4.8)	68.9 (4.1)	64.2 (4.4)	112	
<b>Active X</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.35	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	114	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£645	T/A	£0	£65.35	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	44.8 (6.3)	61.4 (4.6)	54.3 (5.2)	118	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.68	58.9 (4.8)	68.9 (4.1)	64.2 (4.4)	112	

All New Fiesta is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2018





# New EcoSport

## Available from £95 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) Ø	
<b>Zetec</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.70	45.6 (6.2)	58.9 (4.8)	53.3 (5.3)	121	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£145	T/A	£0	£62.03	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	120	
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.69	37.2 (7.6)	54.3 (5.2)	45.6 (6.2)	140	
	1.5 EcoBlue 100PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.68	61.4 (4.6)	70.6 (4.0)	67.3 (4.2)	111	
<b>Titanium</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£195	T/A	£0	£62.36	45.6 (6.2)	58.9 (4.8)	53.3 (5.3)	120	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	119	
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£345	T/A	£0	£63.36	37.2 (7.6)	54.3 (5.2)	45.6 (6.2)	140	
	1.5 EcoBlue 100PS	Diesel	Manual	Stage 6	£495	T/A	£0	£64.35	61.4 (4.6)	70.6 (4.0)	67.3 (4.2)	110	
	1.5 EcoBlue 125PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£65.02	60.1 (4.7)	67.3 (4.2)	64.2 (4.4)	113	
	1.5 EcoBlue 125PS AWD	Diesel	Manual	Stage 6.2	£1,295	T/A	£210	T/A	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	125	
<b>ST-Line</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	45.6 (6.2)	58.9 (4.8)	53.3 (5.3)	120	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.35	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	119	
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.69	37.2 (7.6)	54.3 (5.2)	45.6 (6.2)	140	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£595	T/A	£0	£65.02	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	119	
	1.5 EcoBlue 100PS	Diesel	Manual	Stage 6.2	£545	T/A	£0	£64.69	61.4 (4.6)	70.6 (4.0)	67.3 (4.2)	110	
	1.5 EcoBlue 125PS	Diesel	Manual	Stage 6.2	£795	T/A	£0	£66.34	60.1 (4.7)	67.3 (4.2)	64.2 (4.4)	113	
	1.5 EcoBlue 125PS AWD	Diesel	Manual	Stage 6.2	£1,295	T/A	£210	T/A	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	125	

# All-New Focus Hatchback

## Available from £295 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	WPMS				Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) Ø		
<b>Zetec</b>														
	1.0L EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	48.7 (5.8)	68.9 (4.1)	60.1 (4.7)	107		
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.35	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	108		
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£895	T/A	£40	£66.74	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	126		
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£795	T/A	£0	£66.34	70.6 (4.0)	83.1 (3.4)	78.5 (3.6)	94		
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,545	T/A	£460	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	111		
<b>ST-Line</b>														
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	47.1 (6.0)	65.7 (4.3)	57.6 (4.9)	111		
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£695	T/A	£0	£65.68	39.2 (7.2)	58.9 (4.8)	49.6 (5.7)	128		
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	40.9 (6.9)	61.4 (4.6)	52.3 (5.4)	123		
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£895	T/A	£40	£66.74	36.7 (7.7)	56.5 (5.0)	47.1 (6.0)	136		
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£845	T/A	£0	£66.74	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	97		
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,695	T/A	£610	T/A	58.9 (4.8)	70.6 (4.0)	65.7 (4.3)	113		
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,795	T/A	£710	T/A	50.4 (5.6)	78.5 (3.6)	64.2 (4.4)	115		
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£2,595	T/A	£1,510	T/A	51.4 (5.5)	70.6 (4.0)	62.8 (4.5)	117		



# All-New Focus Hatchback

## Available from £295 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	WPMS				Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) Ø	
<b>ST-Line X</b>													
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	115	
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£845	T/A	£0	£66.74	38.7 (7.3)	57.6 (4.9)	48.7 (5.8)	131	
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,045	T/A	£190	£66.74	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138	
	1.5L EcoBoost 182PS	Petrol	Manual	Stage 6.2	£1,195	T/A	£110	T/A	39.8 (7.1)	60.1 (4.7)	51.4 (5.5)	126	
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,045	T/A	£190	£66.74	68.9 (4.1)	78.5 (3.6)	76.3 (3.7)	100	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,045	T/A	£190	£66.74	56.5 (5.0)	68.9 (4.1)	64.2 (4.4)	116	
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,195	T/A	£1,110	T/A	50.4 (5.6)	76.3 (3.7)	62.8 (4.5)	116	
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£2,795	T/A	£1,710	T/A	50.4 (5.6)	68.9 (4.1)	61.4 (4.6)	121	
<b>Titanium</b>													
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	108	
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£895	T/A	£40	£66.74	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	126	
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	40.9 (6.9)	62.8 (4.5)	53.3 (5.3)	121	
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£895	T/A	£40	£66.74	37.2 (7.6)	57.6 (4.9)	47.9 (5.9)	133	
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£995	T/A	£140	£66.74	70.6 (4.0)	83.1 (3.4)	78.5 (3.6)	94	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,695	T/A	£610	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	111	
<b>Titanium X</b>													
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	47.1 (6.0)	65.7 (4.3)	57.6 (4.9)	111	
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£845	T/A	£0	£66.74	39.2 (7.2)	58.9 (4.8)	49.6 (5.7)	128	
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£945	T/A	£90	£66.74	40.9 (6.9)	61.4 (4.6)	52.3 (5.4)	123	
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,045	T/A	£190	£66.74	36.7 (7.7)	56.5 (5.0)	47.1 (6.0)	136	
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£945	T/A	£90	£66.74	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	97	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,895	T/A	£810	T/A	58.9 (4.8)	70.6 (4.0)	65.7 (4.3)	113	
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,145	T/A	£1,060	T/A	50.4 (5.6)	78.5 (3.6)	64.2 (4.4)	115	



# All-New Focus Estate

## Available from £545 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	WPMS				Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) Ø		
<b>Zetec</b>														
	1.0L EcoBoost 100PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	47.9 (5.9)	68.9 (4.1)	58.9 (4.8)	108		
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£595	T/A	£0	£65.02	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	108		
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£1,045	T/A	£190	£66.74	38.7 (7.3)	57.6 (4.9)	48.7 (5.8)	130		
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£995	T/A	£140	£66.74	68.9 (4.1)	80.7 (3.5)	76.3 (3.7)	98		
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,795	T/A	£710	T/A	56.5 (5.0)	67.3 (4.2)	62.8 (4.5)	117		
<b>ST-Line</b>														
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£645	T/A	£0	£65.35	47.1 (6.0)	65.7 (4.3)	57.6 (4.9)	112		
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£945	T/A	£90	£66.74	38.2 (7.4)	56.5 (5.0)	47.9 (5.9)	132		
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£1,045	T/A	£190	£66.74	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	127		
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,145	T/A	£60	T/A	36.7 (7.7)	56.5 (5.0)	47.1 (6.0)	136		
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,095	T/A	£10	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	101		
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,945	T/A	£860	T/A	55.4 (5.1)	65.7 (4.3)	61.4 (4.6)	120		
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,045	T/A	£960	T/A	49.6 (5.7)	74.3 (3.8)	61.4 (4.6)	118		
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£2,845	T/A	£1,760	T/A	51.4 (5.5)	68.9 (4.1)	61.4 (4.6)	119		
<b>ST-Line X</b>														
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	115		
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£1,095	T/A	£10	T/A	37.7 (7.5)	55.4 (5.1)	47.1 (6.0)	135		
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,295	T/A	£210	T/A	36.2 (7.8)	54.3 (5.2)	45.6 (6.2)	138		
	1.5L EcoBoost 182PS	Petrol	Manual	Stage 6.2	£1,445	T/A	£360	T/A	39.2 (7.2)	58.9 (4.8)	49.6 (5.7)	129		
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,295	T/A	£210	T/A	65.7 (4.3)	76.3 (3.7)	72.4 (3.9)	104		
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,245	T/A	£1,160	T/A	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	119		
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£3,045	T/A	£1,960	T/A	50.4 (5.6)	67.3 (4.2)	60.1 (4.7)	122		



*All-New Focus Estate*  
*Available from £545 Advance Payment*  
 2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	WPMS				Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) Ø		
<b>Titanium</b>														
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£645	T/A	£0	£65.35	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	108		
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£945	T/A	£90	£66.74	38.7 (7.3)	57.6 (4.9)	48.7 (5.8)	130		
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£1,045	T/A	£190	£66.74	40.4 (7.0)	60.1 (4.7)	51.4 (5.5)	125		
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,145	T/A	£60	T/A	37.2 (7.6)	56.5 (5.0)	47.9 (5.9)	134		
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,095	T/A	£10	T/A	68.9 (4.1)	80.7 (3.5)	76.3 (3.7)	98		
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,945	T/A	£860	T/A	56.5 (5.0)	67.3 (4.2)	62.8 (4.5)	117		
<b>Titanium X</b>														
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	47.1 (6.0)	65.7 (4.3)	57.6 (4.9)	112		
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£1,095	T/A	£10	T/A	38.2 (7.4)	56.5 (5.0)	47.9 (5.9)	132		
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£1,195	T/A	£110	T/A	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	127		
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,295	T/A	£210	T/A	36.7 (7.7)	56.5 (5.0)	47.1 (6.0)	136		
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£2,145	T/A	£1,060	T/A	55.4 (5.1)	65.7 (4.3)	61.4 (4.6)	120		
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,395	T/A	£1,310	T/A	49.6 (5.7)	74.3 (3.8)	61.4 (4.6)	118		
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£3,045	T/A	£1,960	T/A	51.4 (5.5)	68.9 (4.1)	61.4 (4.6)	119		



# C-MAX

## Available from Nil Advance Payment

2018.5 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km)Ø	
<b>Zetec</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£0	T/A	£0	£61.06	43.5 (6.5)	56.5 (5.0)	50.4 (5.6)	127	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£45	T/A	£0	£61.37	42.2 (6.7)	55.4 (5.1)	49.6 (5.7)	129	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.69	53.3 (5.3)	64.2 (4.4)	60.1 (4.7)	125	
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£995	T/A	£140	£66.74	54.3 (5.2)	62.8 (4.5)	60.1 (4.7)	124	
<b>Titanium</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£45	T/A	£0	£61.37	42.8 (6.6)	55.4 (5.1)	49.6 (5.7)	130	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.70	41.5 (6.8)	54.3 (5.2)	48.7 (5.8)	131	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.35	52.3 (5.4)	62.8 (4.5)	58.9 (4.8)	127	
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,245	T/A	£160	T/A	52.3 (5.4)	58.9 (5.3)	56.5 (5.0)	132	
<b>Titanium X</b>													
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	41.5 (6.8)	54.3 (5.2)	48.7 (5.8)	131	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.68	52.3 (5.4)	62.8 (4.5)	58.9 (4.8)	127	
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,295	T/A	£210	T/A	52.3 (5.4)	58.9 (5.3)	56.5 (5.0)	132	



# Grand C-MAX

## Available from £295 Advance Payment

2018.5 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km)-Ø	
<b>Zetec</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£63.02	41.5 (6.8)	53.3 (5.3)	47.9 (5.9)	133	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.36	41.5 (6.8)	53.3 (5.3)	47.9 (5.9)	134	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.68	50.4 (5.6)	60.1 (4.7)	57.7 (4.9)	131	
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,395	T/A	£310	T/A	51.4 (5.5)	56.5 (5.0)	47.9 (5.9)	136	
<b>Titanium</b>													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.36	40.4 (7.0)	52.3 (5.4)	47.1 (6.0)	136	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.35	40.9 (6.9)	52.3 (5.4)	47.1 (6.0)	136	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£895	T/A	£40	£66.74	49.6 (5.7)	58.9 (4.8)	56.5 (5.0)	134	
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,545	T/A	£460	T/A	48.7 (5.8)	53.3 (5.3)	51.4 (5.5)	145	
<b>Titanium X</b>													
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£1,045	T/A	£190	£66.74	40.9 (6.9)	52.3 (5.4)	47.1 (6.0)	136	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£1,195	T/A	£110	T/A	49.6 (5.7)	58.9 (4.8)	56.5 (5.0)	134	
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,645	T/A	£560	T/A	48.7 (5.8)	53.3 (5.3)	51.4 (5.5)	145	



# Kuga

## Available from £395 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) <sup>⊖</sup>
<b>Zetec</b>												
	1.5T EcoBoost 120PS FWD (S/S)	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.69	32.5 (8.7)	46.3 (6.1)	40.4 (7.0)	160
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.69	31.0 (9.1)	45.6 (6.2)	39.2 (7.2)	164
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£795	T/A	£0	£66.34	23.3 (12.1)	38.2 (7.4)	31.0 (9.1)	209
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£595	T/A	£0	£65.02	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£1,095	T/A	£10	T/A	44.1 (6.4)	46.3 (6.1)	45.6 (6.2)	164
	2.0 TDCi 150PS AWD	Diesel	Manual	Stage 6.2	£1,495	T/A	£410	T/A	34.9 (8.1)	48.7 (5.8)	47.9 (5.9)	154
	2.0 TDCi 150PS AWD	Diesel	Automatic	Stage 6.2	£2,095	T/A	£1,010	T/A	44.8 (6.3)	51.4 (5.5)	46.3 (6.1)	161
<b>Titanium</b>												
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£695	T/A	£0	£65.68	31.0 (9.1)	45.6 (6.2)	39.2 (7.2)	164
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,145	T/A	£60	T/A	23.3 (12.1)	38.2 (7.4)	31.0 (9.1)	209
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£795	T/A	£0	£66.34	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£1,195	T/A	£110	T/A	44.1 (6.4)	46.3 (6.1)	45.6 (6.2)	164
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,195	T/A	£110	T/A	34.9 (8.1)	48.7 (5.8)	47.9 (5.9)	154
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,895	T/A	£810	T/A	32.8 (8.6)	44.8 (6.3)	39.2 (7.2)	189
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,295	T/A	£1,210	T/A	41.5 (6.8)	42.8 (6.6)	42.2 (6.7)	176
<b>Titanium X</b>												
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£895	T/A	£40	£66.74	31.0 (9.1)	45.6 (6.2)	39.2 (7.2)	164
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,295	T/A	£210	T/A	23.3 (12.1)	38.2 (7.4)	31.0 (9.1)	208
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£1,295	T/A	£210	T/A	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£1,595	T/A	£510	T/A	44.1 (6.4)	46.3 (6.1)	45.6 (6.2)	164
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,595	T/A	£510	T/A	37.2 (7.6)	49.6 (5.7)	48.7 (5.8)	151
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£2,295	T/A	£1,210	T/A	35.3 (8.0)	45.6 (6.2)	40.9 (6.9)	181
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,495	T/A	£1,410	T/A	42.2 (6.7)	44.1 (6.4)	43.5 (6.5)	171





# Kuga

## Available from £395 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) <sup>⊖</sup>
<b>ST-Line</b>												
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.34	31.0 (9.1)	45.6 (6.2)	39.2 (7.2)	164
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,195	T/A	£110	T/A	23.3 (12.1)	38.2 (7.4)	31.0 (9.1)	208
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£1,095	T/A	£10	T/A	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£1,495	T/A	£410	T/A	44.1 (6.4)	46.3 (6.1)	45.6 (6.2)	164
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,495	T/A	£410	T/A	37.2 (7.6)	49.6 (5.7)	48.7 (5.8)	151
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,995	T/A	£910	T/A	35.3 (8.0)	45.6 (6.2)	40.9 (6.9)	181
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,395	T/A	£1,310	T/A	42.2 (6.7)	44.1 (6.4)	43.5 (6.5)	171
<b>ST-Line X</b>												
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£1,045	T/A	£190	£66.74	31.4 (9.0)	47.1 (6.0)	39.8 (7.1)	160
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,545	T/A	£460	T/A	23.3 (12.1)	38.7 (7.3)	38.7 (7.3)	205
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£1,445	T/A	£360	T/A	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£1,945	T/A	£860	T/A	44.1 (6.4)	46.3 (6.1)	45.6 (6.2)	164
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,945	T/A	£860	T/A	43.5 (6.5)	52.3 (5.4)	51.4 (5.5)	144
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£2,345	T/A	£1,260	T/A	43.5 (6.5)	47.9 (5.9)	46.3 (6.1)	162
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,745	T/A	£1,660	T/A	44.1 (6.4)	47.9 (5.9)	47.1 (6.0)	160
<b>Vignale</b>												
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£2,395	T/A	£1,310	T/A	23.3 (12.1)	38.2 (7.4)	31.0 (9.1)	208
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£2,495	T/A	£1,410	T/A	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£2,995	T/A	£1,910	T/A	44.1 (6.4)	46.3 (6.1)	45.6 (6.2)	164
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£2,995	T/A	£1,910	T/A	37.2 (7.6)	49.6 (5.7)	48.7 (5.8)	151

Kuga Zetec, Titanium, Titanium X and Vignale are eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted 1 October to 31 December 2018

Kuga Titanium, Titanium X, ST-Line, ST-Line X and Vignale are eligible for free of charge Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2018



# Mondeo Hatchback

## Available from £1,845 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$
<b>Zetec Edition</b>												
	1.5L EcoBoost 165PS	Petrol	Manual	Stage 6.2	£2,195	T/A	£1,110	T/A	34.0 (8.3)	50.4 (5.6)	42.8 (6.6)	150
	1.5L EcoBoost 165PS	Petrol	Automatic	Stage 6.2	£1,845	T/A	£760	T/A	34.0 (8.3)	49.6 (5.7)	42.8 (6.6)	167
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,595	T/A	£1,510	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£2,895	T/A	£1,810	T/A	46.3 (6.1)	57.7 (4.9)	52.3 (5.4)	142
<b>Titanium Edition</b>												
	1.5L EcoBoost 165PS	Petrol	Manual	Stage 6.2	£2,395	T/A	£1,310	T/A	34.0 (8.3)	50.4 (5.6)	42.8 (6.6)	150
	1.5L EcoBoost 165PS	Petrol	Automatic	Stage 6.2	£2,095	T/A	£1,010	T/A	28.3 (10.0)	47.9 (5.9)	38.2 (7.4)	167
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6.2	£2,995	T/A	£1,910	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	130
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,645	T/A	£1,560	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£3,095	T/A	£2,010	T/A	46.3 (6.1)	57.7 (4.9)	52.3 (5.4)	142
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6.2	£2,695	T/A	£1,610	T/A	49.6 (5.7)	60.1 (4.7)	55.4 (5.1)	132
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£2,795	T/A	£1,710	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	138
	2.0 Duratorq TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£3,395	T/A	£2,310	T/A	44.1 (7.0)	58.9 (5.6)	53.3 (6.1)	161
	2.0 TiVCT	P/Electric	Automatic	Stage 6.2	£2,745	T/A	£1,660	T/A	57.7 (4.9)	74.3 (3.8)	58.9 (4.8)	108
<b>ST-Line Edition</b>												
	1.5L EcoBoost 165PS	Petrol	Manual	Stage 6.2	£2,645	T/A	£1,560	T/A	34.0 (8.3)	50.4 (5.6)	42.8 (6.6)	150
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£3,195	T/A	£2,110	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	138
	2.0 Duratorq TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£3,745	T/A	£2,660	T/A	44.1 (7.0)	58.9 (5.6)	53.3 (6.1)	161



# Mondeo Estate

## Available from £1,495 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$
<b>Zetec Edition</b>												
	1.5L EcoBoost 165PS	Petrol	Manual	Stage 6.2	£1,845	T/A	£760	T/A	34.0 (8.3)	49.6 (5.7)	42.8 (6.6)	152
	1.5L EcoBoost 165PS	Petrol	Automatic	Stage 6.2	£1,495	T/A	£410	T/A	28.0 (10.1)	46.3 (6.1)	37.2 (7.6)	172
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,495	T/A	£1,410	T/A	50.4 (5.6)	62.8 (4.5)	57.7 (4.9)	125
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6.2	£2,545	T/A	£1,460	T/A	50.4 (5.6)	60.1 (4.7)	56.5 (5.0)	132
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£2,595	T/A	£1,510	T/A	45.6 (6.2)	56.5 (5.0)	52.3 (5.4)	144
<b>Titanium Edition</b>												
	1.5L EcoBoost 165PS	Petrol	Manual	Stage 6.2	£2,095	T/A	£1,010	T/A	34.0 (8.3)	49.6 (5.7)	42.8 (6.6)	152
	1.5L EcoBoost 165PS	Petrol	Automatic	Stage 6.2	£1,695	T/A	£610	T/A	28.0 (10.1)	46.3 (6.1)	37.2 (7.6)	172
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6.2	£2,745	T/A	£1,660	T/A	50.4 (5.6)	60.1 (4.7)	56.5 (5.0)	132
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,595	T/A	£1,510	T/A	50.4 (5.6)	62.8 (4.5)	57.7 (4.9)	125
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£2,795	T/A	£1,710	T/A	42.8 (6.6)	50.4 (5.6)	47.1 (6.0)	156
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6.2	£2,295	T/A	£1,210	T/A	49.6 (5.7)	60.1 (5.1)	55.4 (5.1)	134
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£2,395	T/A	£1,310	T/A	46.3 (6.1)	55.6 (5.0)	52.3 (5.4)	142
	2.0 Duratorq TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£3,095	T/A	£2,010	T/A	44.1 (7.1)	58.9 (5.8)	53.3 (6.3)	165
<b>ST-Line Edition</b>												
	1.5L EcoBoost 165PS	Petrol	Manual	Stage 6.2	£2,645	T/A	£1,560	T/A	34.0 (8.3)	49.6 (5.7)	42.8 (6.6)	152
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6.2	£2,795	T/A	£1,710	T/A	49.6 (5.7)	60.1 (4.7)	55.4 (5.1)	134
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£2,895	T/A	£1,810	T/A	46.3 (6.1)	56.5 (5.0)	52.3 (5.4)	142



# S-MAX

Available from £2,695 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) Ⓞ	
<b>Titanium</b>													
	2.0 EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,695	T/A	£1,610	T/A	47.1 (6.0)	62.8 (4.5)	56.5 (5.0)	132	
	2.0 EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£3,495	T/A	£2,410	T/A	46.3 (6.1)	58.9 (4.8)	53.3 (5.3)	139	
	2.0 EcoBlue 190PS	Diesel	Manual	Stage 6.2	£2,795	T/A	£1,710	T/A	47.1 (6.0)	62.8 (4.5)	65.5 (5.0)	132	
	2.0 EcoBlue 190PS	Diesel	Automatic	Stage 6.2	£3,595	T/A	£2,510	T/A	47.1 (6.0)	60.1 (4.7)	54.3 (5.2)	136	



# Galaxy

## Available From £2,495 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$
<b>Titanium</b>												
	2.0 EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,495	T/A	£1,410	T/A	47.1 (6.0)	61.4 (4.6)	55.4 (5.1)	133
	2.0 EcoBlue 150PS AWD	Diesel	Manual	Stage 6.2	£2,995	T/A	£1,910	T/A	40.9 (6.9)	54.3 (5.2)	48.7 (5.8)	155
	2.0 EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£2,995	T/A	£1,910	T/A	46.3 (6.1)	58.9 (4.8)	53.3 (5.3)	140
	2.0 EcoBlue 190PS	Diesel	Manual	Stage 6.2	£2,895	T/A	£1,810	T/A	47.1 (6.0)	61.4 (4.6)	55.4 (5.1)	133
	2.0 EcoBlue 190PS	Diesel	Automatic	Stage 6.2	£3,695	T/A	£2,610	T/A	47.1 (6.0)	60.1 (4.7)	54.3 (5.2)	136



# New Tourneo Connect

## Available from £995 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$	
<b>Zetec</b>													
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£995	T/A	£140	£66.74	60.1 (4.7)	67.3 (4.2)	62.8 (4.5)	118	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,895	T/A	£810	T/A	54.3 (5.2)	58.8 (4.8)	56.5 (5.0)	130	
<b>Titanium</b>													
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,095	T/A	£10	T/A	60.1 (4.7)	67.3 (4.2)	62.8 (4.5)	118	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,995	T/A	£910	T/A	54.3 (5.2)	58.8 (4.8)	56.5 (5.0)	130	



# New Grand Tourneo Connect

## Available from £1,295 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO <sub>2</sub> Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO <sub>2</sub> Emissions (g/km) $\emptyset$	
<b>Zetec</b>													
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,295	T/A	£210	T/A	57.6 (4.9)	64.2 (4.4)	60.1 (4.7)	122	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£2,295	T/A	£1,210	T/A	53.3 (5.3)	56.5 (5.0)	54.3 (5.0)	135	
<b>Zetec Delete Thrd Row Seats</b>													
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,295	T/A	£215	T/A	57.6 (4.9)	64.2 (4.4)	60.1 (4.7)	122	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£2,295	T/A	£1,215	T/A	53.3 (5.3)	56.5 (5.0)	54.3 (5.0)	135	
<b>Titanium</b>													
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,495	T/A	£410	T/A	57.6 (4.9)	64.2 (4.4)	60.1 (4.7)	122	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£2,495	T/A	£1,410	T/A	53.3 (5.3)	56.5 (5.0)	54.3 (5.0)	135	
<b>Titanium Delete Thrd Row Seats</b>													
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£1,495	T/A	£415	T/A	57.6 (4.9)	64.2 (4.4)	60.1 (4.7)	122	
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£2,495	T/A	£1,415	T/A	53.3 (5.3)	56.5 (5.0)	54.3 (5.0)	135	

